

NetSuite **Next**



Smarter



Faster

AI-Ready ERP



The **FUTURE** of business operations



AI + Automation



Workflows that run themselves



Unified Data



One source of truth across finance, CRM, and ops



Real-Time Insights



Dashboards that predict, not just report

Welcome to the Future

WHY **NetSuite** **NEXT** MATTERS

- ✓ **Compete** with larger enterprises
- ✓ **Improve** margins & productivity
- ✓ **Deliver faster** client service
- ✓ **Empower** remote & global teams

The **GVO** Advantage

ERP Simplified



Tailored Implementations – Roadmaps built for your business



Data Readiness – Clean, accurate, unified



AI & Automation Strategy – Hours saved every week



Ongoing Partnership – Stay ahead as NetSuite evolves

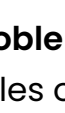
Is Your Business Ready For What's Next?



Schedule a Consultation

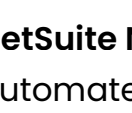
NetSuite **NEXT** – Use Cases

EXCEPTION MONITORING IN SALES ORDERS



Problem Today:

Sales orders often slip through the cracks when they don't meet standard rules (e.g., missing POs, credit hold, or incorrect pricing). Teams find out only when a customer complains.



NetSuite Next Solution:

Automated exception monitoring flags issues in real time. Rules catch anomalies – like orders above credit limit or products on backorder – and alert the right user before fulfillment is delayed.

BUSINESS VALUE:



Fewer order errors



Faster fulfillment



Happier customers

AUTOMATED INVOICE APPROVALS



Problem Today:

Invoices require manual approvals, creating bottlenecks and late payments.



NetSuite Next Solution:

AI-driven workflows auto-route invoices to the correct approver, cross-check against contracts, and even approve low-risk invoices instantly.

BUSINESS VALUE:



40–60% reduction in approval cycle time



Stronger vendor relationships



Fewer late fees

DUPLICATE ENTRY ELIMINATION IN TIME & BILLING



Problem Today:

CPAs and service firms often re-key data from timesheets to billing systems, causing errors and wasted effort.



NetSuite Next Solution:

Unified time, WIP, and billing data ensures entries flow automatically into invoices. AI checks for duplicates or mismatches.

BUSINESS VALUE:



Fewer disputes



Hours saved weekly



More accurate billing

PREDICTIVE INVENTORY MANAGEMENT



Problem Today:

Overstocking drains cash; stockouts kill sales. Teams rely on spreadsheets to guess reorder points.



NetSuite Next Solution:

Predictive analytics monitor demand trends, seasonality, and vendor lead times to generate smart reorder alerts.

BUSINESS VALUE:



Increase order fill rates



Reduce carrying costs



Improve customer satisfaction

CLIENT PROFITABILITY INSIGHTS (FOR CPA & SERVICE FIRMS)



Problem Today:

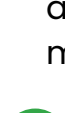
Firms struggle to see which clients are profitable vs. draining resources.



NetSuite Next Solution:

Dashboards combine hours worked, billing rates, write-offs, and costs to calculate true client margin – updated in real time.

BUSINESS VALUE:



Client retention, and staffing



Smarter decisions on pricing

EXCEPTION MONITORING IN PAYROLL & EXPENSES



Problem Today:

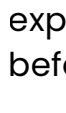
Fraudulent expense reports and payroll anomalies often go undetected until after payouts.



NetSuite Next Solution:

Exception rules flag duplicate submissions, out-of-policy expenses, or payroll mismatches before payment.

BUSINESS VALUE:



Reduced fraud



Compliant operations

REVENUE RECOGNITION AUTOMATION



Problem Today:

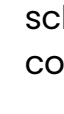
Revenue schedules often tracked in spreadsheets, making compliance risky.



NetSuite Next Solution:

Automated recognition aligns with ASC 606 rules and adjusts revenue schedules dynamically when contracts change.

BUSINESS VALUE:



Fewer manual adjustments



Lower audit risk



Faster month-end close